The Lost Art of Networking

How to Become a Master Networker

Do you hate networking?

Do you feel awkward at networking events?

Do you wish you had a plan of attack when it comes to networking?

Join us for an interactive workshop with

Shawn Brodof, business coach and author of

"The Termite Effect – 25 Common Mistakes and Their Hidden Consequence"

This workshop introduces the three components of becoming a Master Networker:

• The paradigm shift

 A robust contact management system

Discussion includes:

- The concept of 'running for office'.
- How to build relationships, build a reputation and build your network.
- Practical steps and tactics to use in networking situations.
- What effective networking IS and what it is NOT.
- The Charismatic Fisherman.
- What successful networkers have in common with great leaders.

Date: THIS Thursday, September 29, 2011 from 8:30-10:30 a.m.

Location: The Exchange, 204 South Fayetteville Street, Asheboro

Price: \$29 per person / \$10 per person for current members of RPN

Execution

Seminar Sponsors:
Randolph Professionals
Network I
(meets Tuesday mornings from
7:45-9 a.m. at the Chamber)
Randolph Professionals
Network II
(meets Thursday mornings from
7:45-9 a.m. at the Chamber)

Clarity Coaching

Please RSVP by noon on Sept. 28 to the Chamber office at (336) 626-2626, fax this form to 626-7077, email: chamber@asheboro.com or mail payment to 317 East Dixie Dr. Asheboro, NC 27203. If using fax/email, please call the chamber to be sure that your registration was received.

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